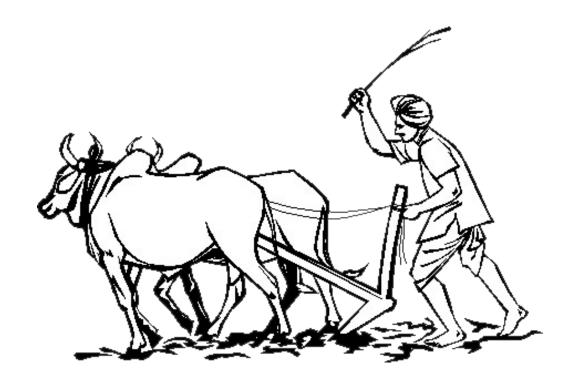


### **FPO Facilitation Centre**

#### **Yuva Mitra Foundation**



Making Producer Organizations Self-Reliant

# Yuva Mitra's experience in FPC Promotion



10+ Years of rich experience in FPOs

Resource Support Agency for promoting FPCs in Maharashtra Under NABARD

Capacity building and Training of POPI (NGOS), FPOs and other stakeholders

Policy Advocacy for developing resilient ecosystem for FPOs

Promoted 20 Farmer Producer Companies through value chain approach

Impaneled as Resource Organization for the state of Maharashtra by SFAC

Hand holding support to POPIs for facilitating development of FPOs

### Value Chain Explored





Devnadi Valley Agricultural Producer Co. Ltd.



Green Vision Farmers Producer Co. Ltd.



Bhojapur Khore Pomegranate Producer Co. Ltd.



Savitribai Phule Goat Farming Producer Co. Ltd.

### FPCs Promoted by Yuva Mitra-

युवा मिन्न Yuva Mitra

Shaping Sustainable Development..

Activities













## **Branding**



Shaping Sustainable Development...







#### FPCs Promoted by Yuva Mitra-Branding







### Challenges for FPCs



- Inadequate professional management of FPO operations
- Weak financials
- Lack of risk mitigation mechanism
- Inadequate access to market
- Inadequate access to Infrastructure
- Lack of technical Skills/ Awareness
- Lack of governance and management

#### Need of a dedicated Centre





Single window assistance for all the requirements of FPOs.



To develop and train cadre of professionals for the sector



Availability of standardized training content



To establish cohesiveness among all participants of the sector



Identification, Documentation & Publication of the best practices among the FPOs



Capacity building of Promoting agencies to institutionalize FPOs

#### **Focus Areas**











**Training & Capacity Building** 



**Support** 

**Networking & Collaboration** 



**Policy & Advocacy** 

### **Approach to Excellence**



**Review & Withdrawal** 

Monitoring

*Implementation* 

Technology Intervention

**Credit Linkages** 

Realistic business Plan

Value Chain Mapping

**Strengthening Governance** 

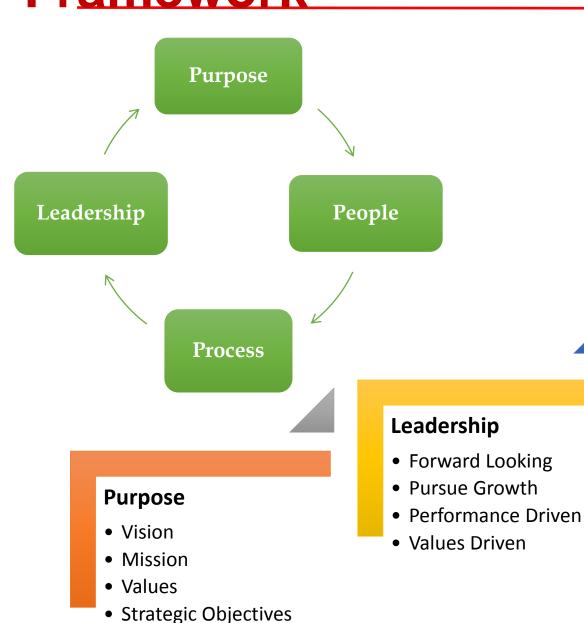
Capacity building

**Need Identification** 

**Organization Assessment** 

#### Value Chain based Business Plan Framework





#### People

- Member Centric
- Competencies & Skills
- Buyer Oriented

#### **Process**

- Legal Compliances
- Credit Linkages
- Business Process

# Iraining and capacity building programs







## Handholding support to FPOs and 7 BRLF partners



- Support to 7 BRLF partners in MP, Jharkhand, Odisha and West Bengal for FPO promotion
- Training of BoD, CEO and staff of promoting institutions
- Facilitation on business development process
- Technical support to establish governance & management systems in FPOs









## Capacity building of FPCs in Karnataka



- Intensive technical and hand holding support to 30 FPOs promoted by Dept. of Horticulture, Govt. of Karnataka
- Training of BoDs and CEOs of FPOs
- Organization assessment and defining vision and mission of FPOs
- Business plan development through value chain approach
- Establishment of market linkages for selected FPOs
- Development of emerging value chain models for FPOs under PPP model









### Thank you

Yuva Mitra Foundation Mitrangan Campus, Ghoti Sinnar Highway, Harsule Shivar, At/Post- Lonarwadi, Tal-Sinnar, District- Nashik, Maharashtra- 422103.

> Email- fpo.fc@yuvamitra.org hirenborkhatariya@yuvamitra.org